Michigan Minority Business Enterprise Center

A Federally Funded Program under the Minority Business Development Agency, U.S. Department of Commerce &

Operated by

The Michigan Minority Business Development Council

MMBEC's & MMBDC's Mission Statement

- **The MMBEC has a collaborative mission statement with MMBDC in that its mission is to achieve entrepreneurial parity for MBEs by actively promoting their ability to grow and compete in the global economy. MMBEC is addressing these challenges faced by MBEs by offering services that provide the "keys to entrepreneurial success":**

1. **Access to Markets**
2. **Access to Capital**
3. **Access to Strategic Consulting**

Access to Markets

- Offer assistance in identifying procurement opportunities for MBE's with the federal, state, and local government agencies
- Assist MBE's with the writing and submitting of bid proposals.
- Provide Federal Agencies contract forecasts for products and services.
- We also identify private contract opportunities, as well.

Access to Capital

- Identify traditional, alternative, or equity financing for MBE businesses.
- Assist in packaging SBA, DEGC and Wayne County loans.
- Assist with preparing financial statements for loan packages.
- Assist with joint ventures and strategic alliances, as well.

Access to Strategic Business Consulting

- Offer one-on-one consulting to MBE's.
- Offer industry specific training lectures to MBE's
- Assist with strategic alliances, joint ventures, and mergers among MBE's.
- Advise MBE's on how to increase sales, and reduce operating expenses.

The major certifications and schedules that the Federal government recognizes

The Federal Government certifications and schedules involving small businesses:

- 8(a) Small Disadvantaged Business Certification
- HUBZone Certification
- Service –Disabled Veteran-Owned Small Business Certification
- General Services Administration Schedules

Contact Us

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